

Private Staff Group

EXCEPTIONAL TALENT FOR EXCEPTIONAL CLIENTS.

Private Staff Group — Firm Overview

www.privatestaffgroup.com

Private Staff Group (PSG) is a boutique executive search and placement firm based in Greenwich, Connecticut, specializing exclusively in private service, household, and estate management recruitment for ultra-high-net-worth (UHNW) families, family offices, and private principals across the United States and Canada. As a boutique firm, we take on a select number of engagements at a time, allowing us to give every client the personal attention, discretion, and hands-on service that a larger agency simply cannot. We partner with a discerning clientele to recruit, structure, and advise on the household and estate professionals who keep sophisticated homes and portfolios running seamlessly. Our work is defined by discretion, precision, and a proven ability to deliver selectively screened, right-skilled talent who match not only the role, but the chemistry, standards, and lifestyle of each client we serve.

We approach every search as a bespoke engagement. We listen carefully, advise with experience, and curate the right professionals for complex estates, properties, and principal households across North America and abroad. The result is a refined process, a deep and trusted network, and a long record of producing lasting, high-caliber placements for the most demanding private environments.

RECOGNIZED BY

Private Staff Group's work and expertise have been featured in and recognized by leading publications and platforms serving the luxury and private-wealth community, including The Wall Street Journal, Mansion Global, Palm Beach Society, Greenwich Magazine, and VIVANT.

LEADERSHIP

Private Staff Group was founded by Stephen Candland, Founder and Managing Principal, who brings deep executive-search expertise shaped through recruitment leadership roles at Korn/Ferry, Goldman Sachs, Morgan Stanley, and leading private wealth management firms. Under his direction, PSG has built a fourteen-year track record of world-class placements and an enduring, long-term client base among the most elite and discerning families, family offices, and private principals. PSG is deeply rooted in a personal, hands-on approach and unwavering discretion. Stephen, along with Isabelle Baer, Director of Client Advisory and Candidate Placement, works closely with each client to understand their household, their standards, and their vision, ensuring every placement is a lasting fit rather than simply a filled role.

CORE SERVICES

1. Executive Domestic & Estate Staffing

Comprehensive recruitment and placement of key private service professionals, including:

- Estate Managers, Directors of Residences, and Property, Ranch & Facilities Managers
- Personal Assistants, Executive Assistants, Chiefs of Staff, and Household Managers
- Curators and Collection Managers for art, wine, automobiles, and specialty assets
- Custom and uniquely designed roles tailored to each principal's specific needs

2. Family Office & Lifestyle Operations

PSG bridges financial management and personal operations, providing the leadership and structure that unify a principal's residential and personal affairs:

- Chiefs of Staff, Executive Assistants, and Operational Directors for private family offices
- Oversight and coordination of residential portfolios, collections, and household systems
- Advisory on organizational structure, staff hierarchy, compensation, and confidentiality standards

3. Advisory & Confidential Search

Beyond placement, PSG serves as a trusted advisor on the structure and stewardship of a private household:

- Household and operational audits
- Compensation benchmarking and succession planning
- Discreet, NDA-protected search and onboarding for private principals
- Guidance on modern estate-management systems and technology, including platforms such as Nines, to preserve continuity and institutional knowledge across a household

THE PRIVATE STAFF GROUP STANDARD

Every engagement is measured against four principles that define the PSG experience for our clients:

- **Tranquility** — Staff who provide the peace of mind that critical tasks and daily activities are handled on time, with efficiency and reliability, whether their performance is invisible or front-and-center.
- **Service** — Professionals with demonstrated experience and references who perform with expertise, skill, creativity, and thoughtfulness.
- **Privacy** — Comprehensive engagement and oversight to ensure, without doubt, that assets, information, and communications remain confidential and secure.
- **Perfection** — The full realization of a household's desired level of service, cultural style, attention to detail, and accuracy.

FITTING THE RIGHT TALENT TO EVERY ENVIRONMENT

Every property, and every lifestyle, requires its own rhythm, skillset, and sensibility. Private Staff Group excels at matching professionals who not only understand a client's world, but thrive within it. From beachfront estates and private islands to urban penthouses, mountain compounds, and classic neighborhood homes, our placements are attuned to the nuances of each environment:

- **Neighborhood and family estates** thrive with loyal, grounded professionals who balance formality with warmth and everyday trust.
- **Mountain and ranch properties** depend on operational managers who understand altitude, terrain, and the rhythm of seasonal living.
- **Urban residences** require polished, service-minded professionals fluent in discretion, pace, and complex scheduling.
- **Island and coastal properties** call for self-sufficient, resourceful staff skilled in logistics, marine coordination, and sustainability.

LIFESTYLE DOMAINS

PSG supports families and principals whose lifestyles encompass fine residences, travel, collections, and exceptional high-value assets, including:

- Real estate portfolios and secondary homes (mountain, waterfront, island, and urban)
- Private car collections, art, and wine programs
- Yacht, jet, and event management oversight
- Hospitality and guest services that maintain a polished, effortless standard of living

GEOGRAPHIC REACH & SOURCING NETWORK

As a boutique firm rooted in Greenwich, Connecticut, PSG serves clients throughout the United States and Canada, sourcing talent from premier hospitality, private household, and luxury brand backgrounds. Our client services and placements extend across the leading luxury communities and exclusive enclaves of North America and select Caribbean destinations, including but not limited to:

Greenwich • Connecticut • New York • The Hamptons • Bedford • Tuxedo Park • Palm Beach • Manalapan • Miami • Fisher Island • Naples • Los Angeles • Beverly Hills • Malibu • Montecito • Laguna Beach • Palm Springs • San Francisco / Bay Area • Atherton • Sonoma • Lake Tahoe • Aspen • Telluride • Vail • Jackson Hole • Yellowstone Club • Bozeman • Sun Valley • Sundance • Park City • Scottsdale / Paradise Valley • Dallas • Houston • Austin • Nashville • Chicago • Washington, D.C. • Potomac • Buckhead / Atlanta • Newport • Martha's Vineyard • Nantucket • Hawaii / Maui • Canada • Vancouver • Toronto • Muskoka • Nassau & the Bahamas • Cayman Islands • St. Barts • Turks & Caicos • and beyond.

VALUE TO CLIENTS

Private Staff Group provides the trusted operational infrastructure and personnel that preserve, manage, and enhance our clients' personal assets and daily experience. Through PSG, clients gain:

- **Operational peace of mind** — Experienced, vetted professionals managing homes, staff, and collections.
- **Continuity and discretion** — Seamless transitions across properties and life stages.
- **Lifestyle optimization** — Cohesive management of fine assets, including cars, art, and wine collections.

Above all, Private Staff Group enables clients to live with the same precision, privacy, and excellence that define their lifestyle vision. We look forward to the opportunity to serve you with custom solutions to your staffing needs.

GUARANTEE

Our placements are always guaranteed with a 90-day no charge replacement period.

CONTACT

To discuss your staffing needs or begin a confidential search, please contact:

- **Stephen Candland**, Founder & Managing Principal — stephen@privatestaffgroup.com
- **Isabelle Baer**, Director of Client Advisory & Candidate Placement — isabelle@privatestaffgroup.com
- **Main Office** — 866-282-7729

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